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NORTHERN RELEASES JAPANESE LANGUAGE VERSION OF STORAGE MANAGEMENT SUITE

LOCALIZED VERSION OF NORTHERN STORAGE SUITE SIMPLIFIES DATA MANAGEMENT FOR JAPANESE ADMINISTRATORS AND USERS; EXPECTED TO EXPAND NORTHERN'S USER BASE ACROSS JAPAN.

Tampa, FL – February 2, 2010: NORTHERN, global providers of flexible, easy to administer storage resource management (SRM) software solutions, today announces that it has released a Japanese language version of its flagship product, Northern Storage Suite. This new language version will provide Japanese users with a local language user interface, as well as Japanese language reports and online support.

Since 1997, Northern Quota Server, a component of Northern Storage Suite, has been made available in a Japanese language version through a division of Hitachi, a Northern business partner. In response to a growing need for more sophisticated storage and data management, Northern worked with RUNEXY, the leading Japanese reseller, in delivering a localized version of the suite, enabling Japanese users to leverage its full functionality, including robust reporting, advanced content management quotas, file blocking, chargeback, and an end-user portal that encourages users to be more responsible and economical in their storage management.

The suite will be sold and supported by RUNEXY, which is expected to accelerate Northern's penetration of this large and important market.

“Northern Storage Suite is widely regarded as one of the premier automated storage management solutions, enabling IT administrators to control storage growth by controlling end-user data and end-user behavior,” says Koji Nihei, RUNEXY's CEO. “While Northern's quota functionality has been available in Japanese for over a decade, the Japanese language version of the full suite will provide users with a comprehensive user data management solution that's both powerful and easy to use. Northern Storage Suite is one of the cornerstone solutions we offer to organizations looking to improve efficiencies and boost overall productivity. We expect the localized version of the suite to greatly expand the user base across the country.”



“Since the introduction of the Japanese version of Northern Quota Server in 1997, we've steadily strengthened our position in the Japanese market. We're delighted to be working with RUNEXY, our Japanese distribution partner, in offering a fully localized version to both new and existing users, enabling organizations to more efficiently manage their critical data and storage infrastructure,” says Thomas Vemersson, Northern's CEO.” Today's announcement further underscores our commitment to offering advanced user data management solutions on a worldwide scale.”

Northern Storage Suite facilitates the following core SRM functions:

- Identify and reclaim wasted storage capacity through wide-ranging reporting and automation capabilities.
- Control user behavior using disk quotas and denying users the possibility to save certain file types.
- Involve end-users to take an active part in solving the storage problems by providing an interactive web portal.
- Plan for future storage needs with advanced trending and cost analysis.

ABOUT NORTHERN

Northern is an international software company specializing in the development of reliable, flexible and easy to use solutions for storage management. Northern Storage Suite breaks Storage Resource Management down into four goals; to identify and reclaim wasted storage capacity, control user behavior, plan for future storage needs and make the end-users a part of the storage solution. World-wide over 28,000 organizations and more than half of the companies on Fortune Global 100 use Northern software to bring control and order to their storage environments. The company serves a global market through its five bases of operations, United States [Tampa, FL], Sweden [Stockholm], France [Paris], United Kingdom [London], and Italy [Turin].

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