



A STEADY DOSE OF NORTHERN STORAGE SUITE SPEEDS NETWORK'S RETURN TO FULL HEALTH

"Northern Storage Suite regulates 25,000 of our users on a daily basis." - Manager of Network Servers and Desktop Design, UPMC Health Systems

What's to be done when an enterprise network suffers from seemingly irreversible data congestion?

With more than 25,000 employees, UPMC Health System is the largest not-for-profit integrated health care system in the United States. UPMC is affiliated with the University of Pittsburgh Schools of Health Sciences and is the leading integrated health care system in western Pennsylvania, offering a variety of health related services and products.

An organization that grows as fast as UPMC requires a responsive, resourceful IT staff particularly if it's required to maintain peak network performance on a tight budget. Karen Malik, Manager of Network Servers and Desktop Design at UPMC Health Systems oversees a staff that installs and maintains Windows servers in an expanding 325+ server environment. She also manages a staff of developers that sets up the desktop standards and creates and deploys standard desktop OS and software packages.

With a workforce of 25,000 employees, the network's storage capacity, about 1.8 terabytes of user data, was constantly in jeopardy of being overtaken by personal data. While purchasing disk space is perceived to be cheap, this fails to account for the additional management required to perform routine backups and restores, to ongoing monitoring and maintenance --all of which places burdens on the IT organization, and represents significant added costs.

According to Karen, "Some users will take up infinite disk space causing a challenge in keeping disk space available for our large number of users. Before implementing Northern Storage Suite we had no charge-back method, so ISD was financially supporting all server hardware and we simply couldn't afford not to control the disk usage".

NORTHERN PARKLIFE, INC.

5201 WEST KENNEDY BLVD #930, TAMPA, FL 33609, USA
VOICE 813.639.0767, 1.800.881.4950, FAX 813.639.0757
INFO@NORTHERN.NET, WWW.NORTHERN.NET



After reading a review in an online newsletter, Karen downloaded and installed Northern Storage Suite. Since then, UPMC purchased 12 licenses, providing the IT organization with a seamless, transparent means of managing their storage resources.

Northern Storage Suite is an enterprise SRM solution offering an array of "zero administration, hassle-free features," encompassing disk quotas, a user-oriented storage portal promoting self-management, features focused on automation of fundamental SRM tasks, the means of alleviating the burden of storage costs via a system of chargeback and, of course, transparency of storage usage through comprehensive reporting.

By placing quotas on the users and common storage areas, UPMC was able to manage their data without the purchase of additional hardware. Coupled with a policy employing Northern Storage Suite's ability to inform and involve end-users in the process of storage management; UPMC has achieved significant savings in terms of user time and administrative overhead.

Of course, the pressures to reduce TCO in such an environment require that UPMC work with a dependable software and a dependable software supplier; "Northern Storage Suite runs smoothly and quickly. Northern's support has been great, responsive, patient and helpful." Malik expounds, "Northern Storage Suite has made UPMC more productive, which is, finally, what it's all about."

To see how Northern Storage Suite can address your storage challenges and provide an efficient, cost effective solution; call a NORTHERN account executive at 800.881.4950. For more information on NORTHERN and its family of network software solutions, visit us at www.northern.net.